

Northern Tier Workforce Investment Board

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# **Long-Term Industry Employment Projections Analysis (2004-2014)**

## **Northern Tier Workforce Investment Area**

## **Acknowledgements:**

The *Long-Term Industry Employment Projections Analysis (2004-2014): Northern Tier Workforce Investment Area* was prepared by the Central Pennsylvania Workforce Development Corporation (CPWDC) for the Northern Tier Workforce Investment Area (WIA). Industry employment projections are provided by the Center for Workforce Information and Analysis (CWIA). CWIA is not liable for the content as presented nor does CWIA necessarily endorse the statements made herein. The analysis presented in this report was conducted by the CPWDC on behalf of the Northern Tier WIA as part of the Industry Cluster Research Initiative.

## **Disclaimer:**

The Central Pennsylvania Workforce Development Corporation (CPWDC) cannot guarantee the accuracy of the industry employment projections provided by the Center for Workforce Information and Analysis (CWIA) for the Northern Tier WIA. According to CWIA's website, "***the projections are estimates of employment levels and trends, not exact counts. Events may occur during the ten-year projection period that are impossible to predict. These data are most useful when used in conjunction with other economic data.***" This analysis merely identifies the industries that are projected to have the greatest net and percent growth in the next decade in the Northern Tier WIA. Projections are presented for 2-, 3-, and 4-digit NAICS (North American Industry Classification System) industries.

## **Background:**

Every two years, the Center for Workforce Information and Analysis (CWIA) releases long-term industry employment projections. Revisions are made according to this schedule to incorporate economic changes that have occurred across the nation. Industry employment projections reveal possible job opportunities by determining which industries are expected to increase employment in the coming decade. Furthermore, educators and economic developers can implement training programs to meet the anticipated workforce demand of certain industries. Similarly, training programs can help transition employees in industries that may experience a reduction in manpower in the coming years. Finally, long-term industry employment projections can assist in strategic planning by providing an insight into future employment trends.

Information contained in this report can be especially helpful for ***schools*** (youth deciding on what careers to pursue), ***CareerLinks*** (emphasizing areas that may offer job opportunities), ***economic developers*** (implementing strategic planning), and ***educators*** (training courses).

## **Methodology:**

CWIA provides estimates of nonagricultural employment for industries in 2004 and projects these values to 2014. A monthly survey of employers (Current Employment Statistics Program) and a quarterly tax report from employers (QCEW program) provide the data to support these industry projections. Long-term industry projections were produced by software designed by America's Labor Market Information System, utilizing regression analysis using historical employment data, with the consideration of economic and demographic factors. Emphasis is given to an area's projected population

of person ages 16 and over, labor force participation rates, industry employment trends and the share of national employment.

Projections were produced at the 4-digit North American Industry Classification System (NAICS) level with the appropriate 3-digit and Major Industry Division aggregations (i.e., 2-digit level). "Other" categories represent the sum of the 4- and 3-digit industries that cannot be disclosed as individual values due to confidentiality issues. All projections reflect the number of jobs in an industry and not the number of people. This is the result of not compensating for multiple job-holdings. Additionally, there is no distinction between full-time and part-time positions.

## **Results:**

*See Appendix A for projections of all 2-, 3-, and 4-digit NAICS industries in the Northern Tier WIA*

CWIA provides long-term industry projections for the state, 22 Workforce Investment Areas, and 14 Metropolitan Statistical Areas. Projections are not broken down by county. This analysis looks at the industry employment forecasts from 2004 to 2014 for the Northern Tier Workforce Investment Area, which is comprised of Bradford, Sullivan, Susquehanna, Tioga, and Wyoming Counties.

Between 2004 and 2014, industry employment (all nonagricultural jobs) in the Northern Tier WIA is expected to increase by about 1,790 jobs (or about 3.1%). Goods producing industries<sup>1</sup>, which currently account for approximately 27.0% of all employment in the Northern Tier WIA, are expected to lose almost 900 jobs (about -5.7%) in the same time period. Service providing industries<sup>2</sup>, which constitute about 73.0% of all employment in the Northern Tier WIA, are projected to increase employment by approximately 2,690 jobs (about 6.4%).

Certain industries are expected to increase at a faster rate than the overall employment growth rate in the Northern Tier WIA. Such industries demonstrate an increase in employment proportions between 2004 and 2014. The following industries (at the 2-digit NAICS level) may provide significant job opportunities due to their expected rapid employment growth from 2004 to 2014:

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<sup>1</sup> Good producing industries include: Agriculture, Forestry, Fishing & Hunting (NAICS 11), Mining (NAICS 21), Construction (NAICS 23), Manufacturing-Non Durables (NAICS 31), and Manufacturing-Durable (NAICS 32-33) industries

<sup>2</sup> Service providing industries include all other NAICS industries. Utilities (NAICS 22) was classified as a good producing industry in the 2002-2012 industry projections by CWIA but is now considered a service providing industry in the 2004-2014 industry projections.

<b>NAICS</b>	<b>Industry</b>	<b>Percent of Total Employment</b>	
		<b>2004</b>	<b>2014</b>
62	Health Care & Social Assistance	15.2%	16.5%
61	Educational Services	11.1%	11.8%
48-49	Transportation	4.8%	5.2%
72	Accommodation & Food Services	6.5%	6.8%
54	Professional & Technical Services	1.6%	1.8%
56	Administrative & Waste Services	1.7%	1.8%
52	Finance & Insurance	2.7%	2.8%

Seven (7) industries are expected to increase employment proportions in the Northern Tier WIA between 2004 and 2014, which indicates that the number of jobs in these industries may increase at a faster rate than the overall growth rate in the region. Job seekers may find ample opportunity in these industries in the coming decade due to their rapid growth.

The following tables identify the industries that are projected to experience the largest net and percent growth in the region between 2004 and 2014 for all 2-, 3-, and 4-digit NAICS industries in the Northern Tier WIA.

#### 2-Digit NAICS Industries (according to net change):

<b>NAICS</b>	<b>Industry</b>	<b>Employment</b>		<b>Change</b>	
		<b>2004</b>	<b>2014</b>	<b>Net</b>	<b>Percent</b>
62	Health Care & Social Assistance	8,730	9,760	1,030	11.8%
61	Educational Services	6,360	6,980	620	9.7%
48-49	Transportation	2,790	3,110	320	11.5%
72	Accommodation & Food Services	3,730	4,030	300	8.0%
54	Professional & Technical Services	900	1,040	140	15.6%
56	Administrative & Waste Services	960	1,080	120	12.5%
81	Other Services, Except Public Admin.	1,880	1,980	100	5.3%
52	Finance & Insurance	1,550	1,640	90	5.8%
99	Government	4,180	4,260	80	1.9%

#### 2-Digit NAICS Industries (according to percent change):

<b>NAICS</b>	<b>Industry</b>	<b>Employment</b>		<b>Change</b>	
		<b>2004</b>	<b>2014</b>	<b>Net</b>	<b>Percent</b>
54	Professional & Technical Services	900	1,040	140	15.6%
56	Administrative & Waste Services	960	1,080	120	12.5%
62	Health Care & Social Assistance	8,730	9,760	1,030	11.8%
48-49	Transportation	2,790	3,110	320	11.5%
61	Educational Services	6,360	6,980	620	9.7%
72	Accommodation & Food Services	3,730	4,030	300	8.0%
53	Real Estate & Rental & Leasing	250	270	20	8.0%
71	Arts, Entertainment & Recreation	510	550	40	7.8%
52	Finance & Insurance	1,550	1,640	90	5.8%

Between 2004 and 2014 in the Northern Tier WIA, *Health Care & Social Assistance* is expected to increase employment by over 1,000 jobs (about 11.8%), while employment for *Government* may increase by about 80 jobs (1.9%). Similarly, *Professional & Technical Services* may increase employment by 15.6% (about 140 jobs), and for *Finance & Insurance* it may increase by 5.8% (about 90 jobs). Seven (7) industries are common to both charts, indicating that these industries are expected to increase employment at a rapid pace (note: these rapidly growing industries are italicized).

### 3-Digit NAICS Industries (according to net change):

NAICS	Industry Title	Employment		Change	
		2004	2014	Net	Percent
611	Educational Services	6,360	6,980	620	9.7%
621	<i>Ambulatory Health Care Services</i>	2,380	2,950	570	23.9%
623	<i>Nursing &amp; Residential Care Facilities</i>	2,200	2,670	470	21.4%
722	Food Services & Drinking Places	3,200	3,490	290	9.1%
321	Wood Product Mfg	2,230	2,470	240	10.8%
493	<i>Warehousing &amp; Storage</i>	510	700	190	37.3%
541	<i>Professional &amp; Technical Services</i>	900	1,040	140	15.6%
561	<i>Administrative &amp; Support Services</i>	820	940	120	14.6%
484	<i>Truck Transportation</i>	860	960	100	11.6%
624	Social Assistance	1,050	1,150	100	9.5%
485	<i>Transit &amp; Ground Passenger Transportation</i>	750	840	90	12.0%
423	Merchant Wholesalers, Durable Goods	1,010	1,090	80	7.9%
999	Government	4,180	4,260	80	1.9%

### 3-Digit NAICS Industries (according to percent change):

NAICS	Industry Title	Employment		Change	
		2004	2014	Net	Percent
518	ISPs, Search Portals & Data Processing	10	20	10	100.0%
493	<i>Warehousing &amp; Storage</i>	510	700	190	37.3%
621	<i>Ambulatory Health Care Services</i>	2,380	2,950	570	23.9%
623	<i>Nursing &amp; Residential Care Facilities</i>	2,200	2,670	470	21.4%
443	Electronics & Appliance Stores	50	60	10	20.0%
541	<i>Professional &amp; Technical Services</i>	900	1,040	140	15.6%
446	Health & Personal Care Stores	400	460	60	15.0%
561	<i>Administrative &amp; Support Services</i>	820	940	120	14.6%
453	Miscellaneous Store Retailers	360	410	50	13.9%
524	Insurance Carriers & Rel. Activities	380	430	50	13.2%
485	<i>Transit &amp; Ground Passenger Transportation</i>	750	840	90	12.0%
532	Rental & Leasing Services	170	190	20	11.8%
484	<i>Truck Transportation</i>	860	960	100	11.6%

Of the 13 industries having the largest net employment growth forecasted over the next decade, 10 different industry sectors (i.e., 2-digit NAICS levels) are represented. For those according to percent change, 10 unique industry sectors are also apparent. Between the industries identified as having the largest potential net and percent employment increases in the Northern Tier WIA from 2004 to 2014, 7 industries are common to both charts (note: these rapidly growing industries are italicized). Health Care & Social Assistance (NAICS 62) may be one of the fastest growing industries in the region, as evidenced by *Ambulatory Health Care Services* (NAICS 621) and *Nursing & Residential Care Facilities* (NAICS 623).

#### 4-Digit NAICS Industries (according to net change):

NAICS	Industry Title	Employment		Change	
		2004	2014	Net	Percent
6233	<i>Community Care Facilities For The Elderly</i>	590	870	280	47.5%
6214	Outpatient Care Centers	1,220	1,490	270	22.1%
6113	Colleges, Universities & Professional Schools	1,240	1,480	240	19.4%
7221	Full-Service Restaurants	1,620	1,850	230	14.2%
3219	Other Wood Product Mfg	1,050	1,240	190	18.1%
4931	<i>Warehousing &amp; Storage</i>	510	700	190	37.3%
6211	<i>Offices Of Physicians</i>	470	590	120	25.5%
9993	Local Government	2,940	3,060	120	4.1%
4529	Other General Merchandise Stores	580	670	90	15.5%
4854	School & Employee Bus Transportation	690	780	90	13.0%
6232	Residential Mental Health Facilities	370	450	80	21.6%
6241	<i>Individual &amp; Family Services</i>	240	320	80	33.3%
4841	General Freight Trucking	590	660	70	11.9%
4461	Health & Personal Care Stores	400	460	60	15.0%
5617	Services To Buildings & Dwellings	460	520	60	13.0%
6231	Nursing Care Facilities	1,080	1,140	60	5.6%

#### 4-Digit NAICS Industries (according to percent change):

NAICS	Industry Title	Employment		Change	
		2004	2014	Net	Percent
5416	Management & Technical Consulting Services	70	120	50	71.4%
4483	Jewelry, Luggage & Leather Goods Stores	20	30	10	50.0%
4533	Used Merchandise Stores	20	30	10	50.0%
5414	Specialized Design Services	20	30	10	50.0%
5415	Computer Systems Design & Rel. Services	40	60	20	50.0%
5615	Travel Arrangement & Reservation Services	20	30	10	50.0%
6233	<i>Community Care Facilities For The Elderly</i>	590	870	280	47.5%
6219	Other Ambulatory Health Care Services	120	170	50	41.7%
4931	<i>Warehousing &amp; Storage</i>	510	700	190	37.3%
4234	Commercial Goods Merchant Wholesalers	30	40	10	33.3%
5629	Remediation & Other Waste Services	30	40	10	33.3%
6241	<i>Individual &amp; Family Services</i>	240	320	80	33.3%
6216	Home Health Care Services	130	170	40	30.8%
6211	<i>Offices Of Physicians</i>	470	590	120	25.5%
7223	Special Food Services	200	250	50	25.0%
5419	Other Professional & Technical Services	170	210	40	23.5%

Of the 16 industries having the largest net employment growth forecasted over the next decade in the Northern Tier WIA, 10 different industry sectors (i.e., 2-digit NAICS levels) are represented. For those according to percent change, 8 unique industry sectors are apparent. Between the industries identified as having the largest potential net and percent employment increases in the Northern Tier WIA from 2004 to 2014, 4 industries are common to both charts (note: these rapidly growing industries are italicized). Health Care & Social Assistance (NAICS 62) may be one of the fastest growing industries in the region, as evidenced by *Offices of Physicians* (NAICS 6211), *Community Care Facilities for the Elderly* (NAICS 6233), and *Individual & Family Services* (NAICS 6241).

## **Conclusion:**

From 2004 to 2014, industry employment will increase by an average of about 179 jobs per year in the Northern Tier Workforce Investment Area (WIA). As discussed in the introduction, unforeseen events may occur during this time period to reduce this projected increase, such as improvements in technology or efficiency that may reduce the need for manpower in certain industries. Regardless, overall employment is expected to grow by nearly 2,000 jobs (about 3.1%) for the Northern Tier WIA, and a variety of industries are projecting significant increases in the number of jobs. It is important to note that job growth refers to only newly created jobs in an industry. Replacement jobs, which are job openings that occur as result of individuals retiring, transferring to a different job, et cetera, are not considered job growth. Job openings in various industries should be expected as a result of these types of circumstances in addition to the jobs created as described by this document.

Health Care & Social Assistance (NAICS 62) and Educational Services (NAICS 61) combined may account for about 1,600 new jobs (about 92.2% of all job growth) by 2014 in the Northern Tier WIA. Manufacturing of both Non-Durable (NAICS 31) and Durable (NAICS 32-33) Goods, however, are expected to lose almost 1,000 jobs (a change of about -7.1% in employment) in the same time period. Construction (NAICS 23) is the only goods producing sector projecting job growth, where employment may increase by about 40 jobs (or about 2.0%).

At the 4-digit North American Industry Classification System (NAICS) level, approximately 47.1% of all disclosed industries are projecting a positive increase in employment between 2004 and 2014 in the Northern Tier WIA. Furthermore, about 16.7% of all industries are forecasting an increase of at least 50 jobs in the same time period. Conversely, about 8.7% of all 4-Digit NAICS industries are expected to lose at least 50 jobs.

Individuals may find the most job opportunities in the industries that are expected to increase employment in the next decade in the Northern Tier WIA. Of course, these projections do not guarantee the availability of job openings or the willingness of companies to hire certain individuals. Projections merely present possible future levels of employment in certain industries which may or may not relate to job availability. It is important for job seekers, educators, economic developers, and other decision-makers to consider the information presented in this report. However, the usefulness of these projections is limited, so other economic resources should be considered in making decisions relating to career pathways, training programs, and strategic planning.

**Appendix A.**  
**Industry Employment Projections**  
**2-, 3-, and 4-Digit NAICS Industries**

NAICS	Industry Title	Employment		Change		Avg. Annual Change
		2004	2014	Net	Percent	
11	Agriculture, Forestry, Fishing & Hunting	190	180	-10	-5.3	-1
21	Mining	560	530	-30	-5.4	-3
23	Construction	2,030	2,070	40	2.0	4
31	Manufacturing - Non Durables	2,040	1,840	-200	-9.8	-20
32-33	Manufacturing - Durables	10,730	10,020	-710	-6.6	-71
22	Utilities	340	270	-70	-20.6	-7
42	Wholesale Trade	1,780	1,770	-10	-0.6	-1
44-45	Retail Trade	7,120	7,010	-110	-1.5	-11
48-49	Transportation	2,790	3,110	320	11.5	32
51	Information	690	700	10	1.4	1
52	Finance & Insurance	1,550	1,640	90	5.8	9
53	Real Estate & Rental & Leasing	250	270	20	8.0	2
54	Professional & Technical Services	900	1,040	140	15.6	14
55	Management Of Companies & Enterprises	230	230	0	0.0	0
56	Administrative & Waste Services	960	1,080	120	12.5	12
61	Educational Services	6,360	6,980	620	9.7	62
62	Health Care & Social Assistance	8,730	9,760	1,030	11.8	103
71	Arts, Entertainment & Recreation	510	550	40	7.8	4
72	Accommodation & Food Services	3,730	4,030	300	8.0	30
81	Other Services, Except Public Admin.	1,880	1,980	100	5.3	10
99	Government	4,180	4,260	80	1.9	8

NAICS	Industry Title	Employment		Change		Avg. Annual Change
		2004	2014	Net	Percent	
113	Forestry & Logging	70	60	-10	-14.3	-1
115	Agricultural & Forestry Support Activities	120	120	0	0.0	0
212	Mining, Except Oil & Gas	540	510	-30	-5.6	-3
236	Construction Of Buildings	720	710	-10	-1.4	-1
237	Heavy & Civil Engineering Construction	90	80	-10	-11.1	-1
238	Specialty Trade Contractors	1,220	1,280	60	4.9	6
311	Food Mfg	1,730	1,610	-120	-6.9	-12
314	Textile Product Mills	90	70	-20	-22.2	-2
321	Wood Product Mfg	2,230	2,470	240	10.8	24
322	Paper Mfg	2,420	2,120	-300	-12.4	-30
323	Printing & Rel. Support Activities	90	80	-10	-11.1	-1
326	Plastics & Rubber Products Mfg	910	860	-50	-5.5	-5
327	Nonmetallic Mineral Product Mfg	300	260	-40	-13.3	-4
331	Primary Metal Mfg	2,000	1,830	-170	-8.5	-17
332	Fabricated Metal Product Mfg	620	590	-30	-4.8	-3
333	Machinery Mfg	780	600	-180	-23.1	-18
336	Transportation Equipment Mfg	490	370	-120	-24.5	-12
337	Furniture & Rel. Product Mfg	40	40	0	0.0	0
339	Miscellaneous Mfg	100	100	0	0.0	0
221	Utilities	340	270	-70	-20.6	-7
423	Merchant Wholesalers, Durable Goods	1,010	1,090	80	7.9	8
424	Merchant Wholesalers, Nondurable Goods	430	410	-20	-4.7	-2
425	Electronic Markets & Agents & Brokers	340	270	-70	-20.6	-7
441	Motor Vehicle & Parts Dealers	1,130	1,180	50	4.4	5
442	Furniture & Home Furnishings Stores	130	140	10	7.7	1
443	Electronics & Appliance Stores	50	60	10	20.0	1
444	Building Material & Garden Supply Stores	560	620	60	10.7	6
445	Food & Beverage Stores	1,710	1,560	-150	-8.8	-15
446	Health & Personal Care Stores	400	460	60	15.0	6
447	Gasoline Stations	1,120	1,030	-90	-8.0	-9
448	Clothing & Clothing Accessories Stores	80	70	-10	-12.5	-1
451	Sporting Goods/Hobby/Book/Music Stores	110	120	10	9.1	1
452	General Merchandise Stores	1,250	1,200	-50	-4.0	-5
453	Miscellaneous Store Retailers	360	410	50	13.9	5
454	Nonstore Retailers	220	160	-60	-27.3	-6
484	Truck Transportation	860	960	100	11.6	10
485	Transit & Ground Passenger Transportation	750	840	90	12.0	9
486	Pipeline Transportation	80	50	-30	-37.5	-3
488	Support Activities For Transportation	90	100	10	11.1	1
491	Postal Service	500	460	-40	-8.0	-4
493	Warehousing & Storage	510	700	190	37.3	19
511	Publishing Industries	290	290	0	0.0	0
517	Telecommunications	200	190	-10	-5.0	-1
518	ISPs, Search Portals & Data Processing	10	20	10	100.0	1
519	Other Information Services	100	110	10	10.0	1
522	Credit Intermediation & Rel. Activities	1,170	1,200	30	2.6	3
523	Financial Investment & Related Activity	10	10	0	0.0	0
524	Insurance Carriers & Rel. Activities	380	430	50	13.2	5
531	Real Estate	80	80	0	0.0	0
532	Rental & Leasing Services	170	190	20	11.8	2
541	Professional & Technical Services	900	1,040	140	15.6	14
551	Management Of Companies & Enterprises	230	230	0	0.0	0
561	Administrative & Support Services	820	940	120	14.6	12
562	Waste Management & Remediation Services	140	140	0	0.0	0
611	Educational Services	6,360	6,980	620	9.7	62
621	Ambulatory Health Care Services	2,380	2,950	570	23.9	57
622	Hospitals	3,110	3,000	-110	-3.5	-11
623	Nursing & Residential Care Facilities	2,200	2,670	470	21.4	47
624	Social Assistance	1,050	1,150	100	9.5	10
711	Performing Arts & Spectator Sports	10	10	0	0.0	0
713	Amusements, Gambling & Recreation	490	520	30	6.1	3
721	Accommodation	530	530	0	0.0	0
722	Food Services & Drinking Places	3,200	3,490	290	9.1	29
811	Repair & Maintenance	560	570	10	1.8	1
812	Personal & Laundry Services	350	390	40	11.4	4
813	Membership Associations & Organizations	970	1,020	50	5.2	5
999	Government	4,180	4,260	80	1.9	8

NAICS	Industry Title	Employment		Change		Avg. Annual Change
		2004	2014	Net	Percent	
1133	Logging	70	60	-10	-14.3	-1
2123	Nonmetallic Mineral Mining & Quarrying	540	510	-30	-5.6	-3
2361	Residential Building Construction	430	410	-20	-4.7	-2
2362	Nonresidential Building Construction	290	300	10	3.4	1
2371	Utility System Construction	60	60	0	0.0	0
2381	Building Foundation/Exterior Contractors	290	300	10	3.4	1
2382	Building Equipment Contractors	450	490	40	8.9	4
2383	Building Finishing Contractors	90	90	0	0.0	0
2389	Other Specialty Trade Contractors	390	400	10	2.6	1
3111	Animal Food Mfg	140	130	-10	-7.1	-1
3116	Animal Slaughtering & Processing	1,270	1,180	-90	-7.1	-9
3118	Bakeries & Tortilla Mfg	180	170	-10	-5.6	-1
3141	Textile Furnishings Mills	90	70	-20	-22.2	-2
3211	Sawmills & Wood Preservation	510	480	-30	-5.9	-3
3219	Other Wood Product Mfg	1,050	1,240	190	18.1	19
3222	Converted Paper Product Mfg	2,420	2,120	-300	-12.4	-30
3231	Printing & Rel. Support Activities	90	80	-10	-11.1	-1
3253	Agricultural Chemical Mfg	10	10	0	0.0	0
3261	Plastics Product Mfg	910	860	-50	-5.5	-5
3273	Cement & Concrete Product Mfg	60	60	0	0.0	0
3279	Other Nonmetallic Mineral Product Mfg	30	30	0	0.0	0
3323	Architectural & Structural Metals Mfg	230	240	10	4.3	1
3327	Machine Shops & Threaded Products	150	140	-10	-6.7	-1
3329	Other Fabricated Metal Product Mfg	180	150	-30	-16.7	-3
3332	Industrial Machinery Mfg	380	290	-90	-23.7	-9
3335	Metalworking Machinery Mfg	30	30	0	0.0	0
3363	Motor Vehicle Parts Mfg	460	340	-120	-26.1	-12
3364	Aerospace Product & Parts Mfg	30	30	0	0.0	0
3399	Other Miscellaneous Mfg	100	100	0	0.0	0
2211	Power Generation & Supply	260	190	-70	-26.9	-7
2213	Water, Sewage & Other Systems	30	30	0	0.0	0
4231	Motor Vehicle/Part Merchant Wholesalers	80	90	10	12.5	1
4233	Lumber & Supply Merchant Wholesalers	320	360	40	12.5	4
4234	Commercial Goods Merchant Wholesalers	30	40	10	33.3	1
4237	Hardware & Plumbing Merchant Wholesalers	20	20	0	0.0	0
4238	Machinery & Supply Merchant Wholesalers	200	210	10	5.0	1
4239	Misc Durable Goods Merchant Wholesalers	160	140	-20	-12.5	-2
4244	Grocery & Rel. Product Wholesalers	120	130	10	8.3	1
4247	Petroleum Products Merchant Wholesalers	170	150	-20	-11.8	-2
4249	Misc Nondurable Goods Merchant Wholesalers	60	70	10	16.7	1
4251	Electronic Markets & Agents/Brokers	340	270	-70	-20.6	-7
4411	Automobile Dealers	780	820	40	5.1	4
4412	Other Motor Vehicle Dealers	110	120	10	9.1	1
4413	Automotive Parts, Accessories & Tire Stores	240	240	0	0.0	0
4421	Furniture Stores	90	100	10	11.1	1
4422	Home Furnishings Stores	40	40	0	0.0	0

NAICS	Industry Title	Employment		Change		Avg. Annual Change
		2004	2014	Net	Percent	
4431	Electronics & Appliance Stores	50	60	10	20.0	1
4441	Building Material & Supplies Dealers	420	470	50	11.9	5
4442	Lawn & Garden Equip. & Supplies Stores	140	150	10	7.1	1
4451	Grocery Stores	1,500	1,350	-150	-10.0	-15
4452	Specialty Food Stores	140	130	-10	-7.1	-1
4453	Beer, Wine & Liquor Stores	80	80	0	0.0	0
4461	Health & Personal Care Stores	400	460	60	15.0	6
4471	Gasoline Stations	1,120	1,030	-90	-8.0	-9
4481	Clothing Stores	30	30	0	0.0	0
4482	Shoe Stores	20	10	-10	-50.0	-1
4483	Jewelry, Luggage & Leather Goods Stores	20	30	10	50.0	1
4511	Sporting Goods/Musical Instrument Stores	80	90	10	12.5	1
4521	Department Stores	670	540	-130	-19.4	-13
4529	Other General Merchandise Stores	580	670	90	15.5	9
4531	Florists	60	50	-10	-16.7	-1
4532	Office Supplies, Stationery & Gift Stores	80	80	0	0.0	0
4533	Used Merchandise Stores	20	30	10	50.0	1
4539	Other Miscellaneous Store Retailers	210	250	40	19.0	4
4543	Direct Selling Establishments	190	140	-50	-26.3	-5
4841	General Freight Trucking	590	660	70	11.9	7
4842	Specialized Freight Trucking	280	300	20	7.1	2
4854	School & Employee Bus Transportation	690	780	90	13.0	9
4855	Charter Bus Ind.	60	60	0	0.0	0
4862	Pipeline Transportation Of Natural Gas	80	50	-30	-37.5	-3
4911	Postal Service	500	460	-40	-8.0	-4
4931	Warehousing & Storage	510	700	190	37.3	19
5111	Newspaper, Book & Directory Publishers	290	290	0	0.0	0
5171	Wired Telecommunications Carriers	140	130	-10	-7.1	-1
5181	ISPs & Web Search Portals	10	10	0	0.0	0
5191	Other Information Services	100	110	10	10.0	1
5221	Depository Credit Intermediation	1,070	1,120	50	4.7	5
5239	Other Financial Investment Activities	10	10	0	0.0	0
5241	Insurance Carriers	80	80	0	0.0	0
5242	Insurance Agencies, Brokerages & Support	300	350	50	16.7	5
5311	Lessors Of Real Estate	30	30	0	0.0	0
5312	Offices Of Real Estate Agents & Brokers	40	40	0	0.0	0
5322	Consumer Goods Rental	150	170	20	13.3	2
5411	Legal Services	260	290	30	11.5	3
5412	Accounting & Bookkeeping Services	140	150	10	7.1	1
5413	Architectural, Engineering & Rel. Services	90	90	0	0.0	0
5414	Specialized Design Services	20	30	10	50.0	1
5415	Computer Systems Design & Rel. Services	40	60	20	50.0	2
5416	Management & Technical Consulting Services	70	120	50	71.4	5
5417	Scientific Research & Development Services	90	90	0	0.0	0
5419	Other Professional & Technical Services	170	210	40	23.5	4
5511	Management Of Companies & Enterprises	230	230	0	0.0	0

NAICS	Industry Title	Employment		Change		Avg. Annual Change
		2004	2014	Net	Percent	
5613	Employment Services	100	110	10	10.0	1
5614	Business Support Services	40	40	0	0.0	0
5615	Travel Arrangement & Reservation Services	20	30	10	50.0	1
5617	Services To Buildings & Dwellings	460	520	60	13.0	6
5619	Other Support Services	30	30	0	0.0	0
5621	Waste Collection	50	40	-10	-20.0	-1
5629	Remediation & Other Waste Services	30	40	10	33.3	1
6113	Colleges, Universities & Professional Schools	1,240	1,480	240	19.4	24
6116	Other Schools & Instruction	30	30	0	0.0	0
6211	Offices Of Physicians	470	590	120	25.5	12
6212	Offices Of Dentists	230	270	40	17.4	4
6213	Offices Of Other Health Practitioners	190	230	40	21.1	4
6214	Outpatient Care Centers	1,220	1,490	270	22.1	27
6215	Medical & Diagnostic Laboratories	20	20	0	0.0	0
6216	Home Health Care Services	130	170	40	30.8	4
6219	Other Ambulatory Health Care Services	120	170	50	41.7	5
6221	General Medical & Surgical Hospitals	3,100	2,990	-110	-3.5	-11
6231	Nursing Care Facilities	1,080	1,140	60	5.6	6
6232	Residential Mental Health Facilities	370	450	80	21.6	8
6233	Community Care Facilities For The Elderly	590	870	280	47.5	28
6241	Individual & Family Services	240	320	80	33.3	8
6242	Emergency & Other Relief Services	10	10	0	0.0	0
6243	Vocational Rehabilitation Services	540	530	-10	-1.9	-1
6244	Child Day Care Services	260	280	20	7.7	2
7115	Independent Artists, Writers & Performers	10	10	0	0.0	0
7139	Other Amusement & Recreation Ind.	490	520	30	6.1	3
7211	Traveler Accommodation	420	430	10	2.4	1
7212	RV Parks & Recreational Camps	100	100	0	0.0	0
7221	Full-Service Restaurants	1,620	1,850	230	14.2	23
7222	Limited-Service Eating Places	1,100	1,120	20	1.8	2
7223	Special Food Services	200	250	50	25.0	5
7224	Drinking Places	280	280	0	0.0	0
8111	Automotive Repair & Maintenance	440	440	0	0.0	0
8112	Electronic & Precision Equip. Repair	10	10	0	0.0	0
8113	Commercial Machinery Repair/Maintenance	100	110	10	10.0	1
8114	Personal & Household Goods Repair	10	10	0	0.0	0
8121	Personal Care Services	180	200	20	11.1	2
8122	Death Care Services	100	110	10	10.0	1
8123	Drycleaning & Laundry Services	10	10	0	0.0	0
8129	Other Personal Services	70	70	0	0.0	0
8131	Religious Organizations	600	650	50	8.3	5
8134	Civic & Social Organizations	240	250	10	4.2	1
8139	Professional & Similar Organizations	100	90	-10	-10.0	-1
9991	Federal Government	160	160	0	0.0	0
9992	State Government	1,080	1,050	-30	-2.8	-3
9993	Local Government	2,940	3,060	120	4.1	12